

REQUEST FOR TENDER

Tender:	Invitation to submit a proposal for the development of international dry ports: feasibility study and concept design in Northern Laos
Required:	Technical engineering, cost estimating and related services to undertake a feasibility study for two (2) international dry port facilities in Northern Laos
Duration:	3 months
Location:	Remote/Northern Laos
Reports to:	Activity Lead
Closing Date:	11:59pm (Singapore time) on 20 October 2023

About P4I

Partnerships for Infrastructure (P4I) is an Australian Government initiative partnering with Southeast Asia to drive sustainable, inclusive, and resilient growth through quality infrastructure. P4I partners with Cambodia, Indonesia, Laos, Malaysia, Philippines, Thailand, Timor-Leste, Vietnam and the Association of Southeast Asian Nations (ASEAN).

P4I works with partners to strengthen infrastructure decision-making and practice across the transport, energy, utilities and telecommunications sectors. P4I's focus is on the early stages of the infrastructure lifecycle, including planning and prioritisation, financing strategy, and procurement.

The four main services offered by P4I are linkages with Australian government agencies and other institutions, technical and policy advice, infrastructure project advice and knowledge-sharing and learning.

As the foundation of quality infrastructure, P4I also integrates gender equality, disability, and social inclusion, and disaster risk reduction and climate change considerations into all activities.

Delivered through a single team, P4I is led by the [Australian Department of Foreign Affairs and Trade \(DFAT\)](#) in collaboration with [EY](#), [Adam Smith International](#), [The Asia Foundation](#) and [Ninti One](#).

P4I has a head office in Bangkok, with other staff located around the region. More information about P4I is available at www.partnershipsforinfrastructure.org

Purpose

P4I is supporting the Government of Laos (GoL) through the Laos-Australia Connectivity Partnership (LACP). Through LACP, Australia is providing complementary assistance alongside the World Bank's major Southeast Asia Regional Economic Corridor and Connectivity (SEARECC) Project. LACP is focused on a range of areas, including transport planning, capacity building, cross-border facilities and, the focus of this Request for Proposal (RFP), dry port and logistics development. This RFP and supporting tender documents will be for the provision of technical engineering, cost estimating and related services to undertake a feasibility study for two (2) international dry port facilities in northern Laos.

Scope of Work

Project Overview

Laos is transitioning from a land-locked to 'land-linked' country, taking advantage of its geographic position at the centre of mainland Southeast Asia. There are opportunities to increase Laos's trade, tourism, and transport services through improved connectivity. Infrastructure stock has been growing rapidly in Laos, though gaps in coverage and quality remain.

Given the importance of international trade and logistics in Laos, nine (9) potential dry ports locations have been identified in the Laos National Logistics Development Strategy and Action Plan 2016 to 2025 (adopted



under PM Decree No. 158/GOL in 2015). Other investments in Laos PDR's broader transport and logistics infrastructure include future upgrades to National Road 2 under SEARECC and the existing Thanaleng Dry Port in Vientiane and Laos China Railway (LCR). Prior to the GoL proceeding with development of the two (2) international standard dry ports in Luang Prabang and Oudomxay, there is a requirement to undertake a feasibility study at both locations.

Scope of Services Required

P4I, through its delivery partner EY, is seeking support from a suitably qualified consultant ('Technical Advisor') to undertake services described within the RFP. The consultant shall have a track record in International Logistics and Dry Ports developments across Asia as minimum and a global track record would be advantageous.

The consultant will be engaged as a subcontractor to EY, on behalf of P4I, and will be required to work closely with the P4I team. The scope of the Technical Advisor services is summarised below:

1. The consultant shall provide the technical engineering, environment and cost estimating support as part of EY's preparation of feasibility study and concept design for the development of the two (2) international dry ports facilities in Luang Prabang and Oudomxay, which includes:
 - a) A concept design detailing a masterplan for each site
 - b) Identifying and defining the technical and operational functions, requirements, and facilities of the dry port along with an area statement and feasibility cost estimate.
 - c) Site survey's and the associated assessments to confirm land ownership and a topographical survey to confirm site boundaries / conditions.
 - d) Undertaking appropriate Environmental and Social (E&S) assessments, which shall include:
 - i. An Environmental and Social Management Plan and other related plans to meet requirements of the GoL, World Bank and Australia's Department of Foreign Affairs and Trade (DFAT).
 - ii. A preliminary Environmental and Social Impact (ESIA) assessment for each site, to include a detailed assessment of climate and disaster risks, and how to mitigate/manage them; and a Resettlement Action Plan and /or Economic Displacement plan.
 - e) Application of DFAT's Gender Equality Social Inclusion (GEDSI) and Disaster Risk Reduction and Climate Change (DRRCC) frameworks.
 - f) Supporting EY and the wider P4I team by providing insights and assessment of market conditions gained through market sounding activities.
2. The duration of feasibility study and concept design is anticipated to be three months and the consultant fees (or price) for the entirety of services is not expected to be more than AUD\$350,000.

Application Instructions

1. Interested parties can access the RFP at www.partnershipsforinfrastructure.org/opportunities and will need to confirm via email to the Procurement Manager their interest in this opportunity as a sub-consultant to EY.
2. The Procurement Manager will issue a Confidentiality Deed for the Respondents and the Respondents' sub-consultants to execute and return.
3. On return and receipt of the above completed documents, the Procurement Manager will issue the RFP documents including the returns package for submission by the RFP closing date and time.

Please submit applications and queries about the tender via email to the P4I Procurement Manager at tenders@partnershipsforinfrastructure.org with the subject: "Development of International Dry Ports: Feasibility Study and Concept Design".

Applications must be submitted by **11:59pm (Singapore time) on 20 October 2023**.

Due to the high volume of applications for P4I positions, only short-listed companies will be contacted.



Suppliers located in P4I's partner countries are strongly encouraged to apply. We also seek suppliers who can work remotely from Australia and other countries, particularly those identifying as Aboriginal and Torres Strait Islanders.

P4I is committed to promoting and empowering local and marginalised groups within the region and strongly encourages suppliers identifying as such to apply. Suppliers with strong governance initiatives to engage such groups should also apply.